

STATE OF MISSOURI OFFICE OF SECRETARY OF STATE

IN THE MATTER OF:)
INNOVEST CLUB, INC.; WHYREMOTE, INC.; and COLIN P. PURCELL,) Case No.: AP-17-22
Respondents.)
Serve:)
InnoVest Club, Inc.)
131 Maple Row Blvd., Suite 516)
Hendersonville, Tennessee 37075)
WHYremote, Inc.)
131 Maple Row Blvd., Suite 516)
Hendersonville, Tennessee 37075)
and)
and)
Colin P. Purcell)
Irwin County Detention Center)
132 Cotton Drive)
Ocilla, Georgia 31774)

FINAL ORDER TO CEASE AND DESIST AND ORDER AWARDING RESTITUTION, CIVIL PENALTIES, AND COSTS

Now on the 11th day of May, 2018, the Commissioner, having reviewed this matter, issues the following findings and order:

I. PROCEDURAL BACKGROUND

1. On August 18, 2017, the Enforcement Section of the Missouri Securities Division of the Office of Secretary of State ("Enforcement Section"), through Director of Enforcement Saundra J. McDowell, submitted a Petition for Order to Cease and Desist and Order to Show Cause Why Restitution, Civil Penalties, and Costs Should Not Be Imposed.

- 2. On August 28, 2017, the Missouri Commissioner of Securities ("Commissioner") issued an Order to Cease and Desist and Order to Show Cause Why Restitution, Civil Penalties, and Costs Should Not Be Imposed (the "Order"). On that same day, the Office of the Commissioner sent, via certified U.S. mail, return receipt requested, and regular U.S. mail, a copy of the Order, and Notice of Right to Request a Hearing to Respondent Purcell. The copy for Respondent Purcell was sent to the c/o Hunter Durham ("Durham") at the Durham and Zornes law firm, at 130 Public Square, Columbia, Kentucky 42728, who had previously represented Respondent Purcell. Shortly after Durham received the Order, he notified the Enforcement Section that he would not accept service for Respondent Purcell.
- 3. On August 28, 2017, the Office of the Commissioner sent, via U.S. mail, a copy of the Order, and Notice of Right to Request a Hearing to all Respondents in the above-captioned matter. The copy for Respondents InnoVest and WHYremote was sent to their last known address of 131 Maple Row Blvd., Suite 516, Hendersonville, Tennessee 37075.
- 4. On or around August 28, 2017, a copy of the order was made available to the general public on the Missouri Secretary of State's website.¹
- 5. On September 26, 2017, the Office of the Commissioner received all copies of the Order sent to Respondents InnoVest and WHYremote at 131 Maple Row Blvd., Suite 516, Hendersonville, Tennessee 37075, marked "Return to Sender, Not Deliverable as Addressed, Unable to Forward".
- 6. On October 10, 2017, the Office of the Commissioner sent, via regular U.S. mail and certified U.S. mail, return receipt requested, a copy of the Order, and Notice of Right to Request a Hearing to Respondent Purcell at the address provided by Durham; 513 Garden Court, Simpsonville, Kentucky 40067-6691. The copy of the Order sent by U.S. Certified Mail was later received by the Office of the Commissioner marked "Return to Sender, Unclaimed, Unable to Forward".
- 7. On November 16, 2017, the Enforcement Section's paralegal faxed a copy of the Order, and Notice of Right to Request a Hearing to the Boone County, Kentucky Jail for service on all Respondents.
- 8. On November 20, 2017, a Certificate of Service for the Order, and Notice of Right to Request a Hearing was received by the Enforcement Section from the Boone County, Kentucky Jail via facsimile. The Certificate was signed by Respondent Purcell and dated "11/20/17". However, at that time, Purcell was not served in his capacity as owner of Respondents InnoVest and WHYremote.
- 9. On January 19, 2018, is was discovered that Respondent Purcell was now being held in the Irwin County Detention Center in Ocilla, Georgia.
- 10. On January 23, 2018, the Enforcement Section's paralegal sent a copy of the Order, and Notice of Right to Request a Hearing to the Irwin County Detention Center in Ocilla,

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¹ https://www.sos.mo.gov/CMSImages/Securities/AP-17-22CD.pdf

Georgia via regular U.S. mail for service on Respondent Purcell as owner of Respondents InnoVest and WHYremote. The Enforcement Section has received no notice that the January 23, 2018 mailing was returned.

- 11. On March 7, 2018, the Commissioner was served pursuant to Section 409.6-611, RSMo. $(2016)^2$, by providing a copy of the process to the Office of the Commissioner.
- 12. On March 7, 2018, the Office of the Commissioner sent, via certified U.S mail, return receipt requested, a Notice of the Service and a copy of the process (the Order), to Respondents InnoVest and WHYremote at their last known address of 131 Maple Row Blvd., Suite 516, Hendersonville, Tennessee 37075, and to Respondent Purcell in the c/o Durham at Durham and Zornes, at 130 Public Square, Columbia, Kentucky 42728.
- 13. On March 7, 2018, the Enforcement Section filed an Affidavit of Compliance pursuant to Section 409.6-611 demonstrating that the Enforcement Section had exercised reasonable steps to give notice to Respondents and that substitute service on the Commissioner was justified.
- 14. On May 1, 2018, the Enforcement Section submitted a Motion for Final Order.
- 15. Respondent failed to request a hearing within the time allowed by Sections 409.6-604.
- 16. The Commissioner has not ordered a hearing in this matter pursuant to Sections 409.6-604.
- 17. To date, Respondent has failed to respond to the Motion for Final Order.

II. FINDINGS OF FACT

Α. **Summary**

- 18. From at least February 2012, representatives from InnoVest Club, Inc. ("InnoVest"), including but not limited to Colin P. Purcell ("Purcell"), began soliciting Missouri investors via telephone. Some Missouri residents were "cold called" and had no prior knowledge or relationship with InnoVest or any of its representatives. The Missouri investors were told InnoVest was a start-up company that was going to act as a "medium" or "go between" for entrepreneurs and potential investors. At least six Missouri residents invested in InnoVest for a total of \$157,000. Four of the Missouri investors were elderly at the time of their investment.
- 19. Purcell and the other representatives of InnoVest did not inform investors they were not registered to sell securities in Missouri. Purcell and the other InnoVest representatives also failed to disclose to Missouri investors Purcell's prior Final Order and Judgment issued by

not previously expressed an interest in the products or services being offered.

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² Unless otherwise specified, all statutory references are to the 2016 Revised Statutes of Missouri.

³ Cold-calling is the solicitation of potential customers who were not anticipating such an interaction or who have

- the state of Oklahoma in October 2007, and Purcell's Order to Cease and Desist issued by the state of Colorado on March 7, 2011.
- 20. As early as December 2013, InnoVest representatives began soliciting Missouri investors to invest in a company called WHYremote, Inc. ("WHYremote"). Investors were told that WHYremote was a new company that was creating a voice controlled remote control that InnoVest had invested in. One of the investors who was solicited, purchased shares of stock in WHYremote for a total of \$20,000.

B. Respondents and Related Parties

- 21. InnoVest is a Tennessee corporation that was incorporated on December 7, 2011, with a last known mailing address of 131 Maple Row Boulevard, Suite 516, Hendersonville, Tennessee 37075. Purcell is the owner, registered agent, and president of InnoVest. As registered agent, Purcell used the mailing address of 533 Church Street, Suite 229, Nashville, Tennessee 37219. InnoVest was to be a mobile phone application and an online social media site that, among other things, assists entrepreneurs to obtain funding for their businesses.
- 22. WHYremote is a Tennessee corporation that was incorporated on May 1, 2013. WHYremote was administratively dissolved/revoked in Tennessee on August 8, 2015. WHYremote's registered agent and co-owner was Colin Purcell, who used the mailing address of 131 Maple Row Blvd Suite 516, Hendersonville, Tennessee 37075-3880. WHYremote claimed to be designing and manufacturing a device that allows people to control multiple electronic devices with hand gestures or voice control.
- 23. iPractice Inc., ("iPractice") is a Tennessee corporation that was incorporated on March 18, 2010. iPractice's registered agent is Michael J. Morgan with a last known mailing address of 51 Century Blvd Suite 125, Nashville, Tennessee, 37214-3689. iPractice purported to be in the business of providing information technology services to independent physician offices. The Missouri Secretary of State's Securities Division has recently taken action against iPractice (see AP-17-20).
- 24. Vision 2 Records, LLC, ("V2R") is a Tennessee limited liability company that was formed on June 4, 2010. V2R was administratively dissolved/revoked in Tennessee on August 8, 2015. V2R is owned by Purcell, and has a last known mailing address of 533 Church Street Suite 229, Nashville, Tennessee, 37219.
- 25. Purcell (also known as Colme Purcell) is the owner, president, and registered agent of InnoVest and registered agent and co-owner of WHYremote, with a last known mailing address at the Irwin County Detention Center at 132 Cotton Drive, Ocilla, Georgia 31774.
- 26. Eric Don Wesley, a.k.a. Eric Stalker ("Stalker") is the co-owner and purported president of WHYremote, with a last known mailing address of 4405 South East 35th Place, Portland, Oregon 97202-3376.

- 27. Gate 9, LLC ("Gate 9") is an unknown business entity associated with Colin Purcell, with a last known address of 1355 Bardstown Road, Suite 156, Louisville, Kentucky 40204.
- 28. Southern Energy Group, Inc., ("Southern Energy") was a Tennessee corporation formed on January 2, 2013, and administratively dissolved on August 6, 2016. Southern Energy's last registered agent was Robert Dorrance, with a last known address of 1531 Hunt Club Boulevard, Suite 210, Gallatin, Tennessee 37066. On April 26, 2017, The Tennessee Securities Division issued an Ex Parte Order to Cease and Desist against Southern Energy for the sale of unregistered securities in Tennessee; Order number 17-0008.
- 29. On or about August 11, 2017, the Securities and Exchange Commission ("SEC") filed a complaint against Tennstar Energy, Inc. ("Tennstar") f/k/a Black Gold Resources, Inc.; David R. Greenlee; David A. Stewart, Jr.; and Richard "Ric" P. Underwood regarding an alleged investment scheme that was carried out through two companies, one of which was Southern Energy and the other Tennstar; case number 4:17-CV-00151.
- 30. A check of the records maintained by the Commissioner indicates that at all times relevant to this matter Respondent Purcell was not registered as broker dealer or issuer agent with the state of Missouri.
- 31. Respondent InnoVest failed to register or meet requirements for the claimed exemptions regarding the securities sold by Respondent InnoVest.
- 32. As used herein, the term "Respondents" refers to InnoVest, WHYremote, and Purcell.

C. Enforcement Section Investigation

Administrative Actions by Other States

- 33. On February 6, 2007, in the District Court of Oklahoma County, the Oklahoma Department of Securities filed a petition ("Oklahoma Petition") against, among others, Respondent Purcell (Case No. CJ-2007-1082).
- 34. The Oklahoma Petition alleged that Respondent Purcell:
 - a. offered and/or sold unregistered and non-exempt securities;
 - b. failed to register as an agent;
 - c. omitted to state material facts necessary in order to make the statements made, in light of the circumstances under which they were made, not misleading; and
 - d. engaged in acts, practices, and a course of business that operated as a fraud or deceit upon investors.

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⁴ https://tn.gov/assets/entitites/commerce/attachments/Southern_Energy.pdf

- 35. On October 30, 2007, Respondent Purcell entered into a Stipulation and Consent to a Final Order with the Oklahoma Department of Securities ("Oklahoma Consent") that ordered Respondent Purcell to not transact business in and/or from the state of Oklahoma as an issuer, issuer agent, broker-dealer, broker-dealer agent, investment adviser, and/or investment adviser representative.
- On February 1, 2011, the staff of the Colorado Division of Securities filed a Verified Petition for Order to Show Cause ("Colorado Petition") against, among others, iPractice and Respondent Purcell (case number XY-11-CD-09). The Colorado Petition alleged, among other things, that Respondent Purcell offered unregistered and non-exempt securities.
- 37. On May 7, 2011, the Colorado Securities Commissioner entered into a Consent Cease and Desist Order ("Colorado Consent") with, among others, iPractice and Respondent Purcell. The Colorado Consent ordered Respondent Purcell, among others, to cease and desist from engaging in acts in violation of Colorado securities laws.

Investor Information

- 38. As early as February 2012, InnoVest representatives "cold called" at least three Missouri residents and solicited an investment on behalf of Respondent InnoVest.
- 39. The Missouri investors were told InnoVest was a start-up company that was going to act as a "medium" or "go between" for entrepreneurs and potential investors.
- 40. When asked, Purcell told one Missouri resident that InnoVest purchases names of individuals to call and solicit investments.
- 41. From February 2012 through December 2012, at least six Missouri residents invested in InnoVest for a total of \$157,000 and have received zero return, to date. Four of the Missouri investors were over the age of 60 at the time of their investment.
- 42. All Missouri investors received Private Placement Memorandums ("PPM") prior to investing with any Respondent. The PPMs stated among other things, the following:
 - a. the offerings were for accredited investors only; and
 - b. the securities offered would be sold in compliance with an exemption from registration under rule 506 of Regulation D.
- 43. All Missouri investors signed Subscription Agreements for their investments.
- 44. One Missouri resident, after reviewing InnoVest's Subscription Agreement, asked an InnoVest representative about the accreditation requirement because the investor was not an accredited investor. The InnoVest representative told the investor that it did not matter if the person was an accredited investor or not.

45. From December 2013 through March 2014, one of the Missouri investors also invested a total of \$20,000 with WHYremote. That investor received a PPM prior to investing and signed a subscription agreement for all investments with Respondent WHYremote.

InnoVest Target Letter

- 46. During the course of the investigation, on August 29, 2012, the Enforcement section sent a written request for information to Respondents via their attorney, Hunter Durham, of the law firm Durham and Zornes located at 130 Public Square, Columbia, Kentucky 42728. The response from Mr. Durham contained and/or revealed the following:
 - a. InnoVest Club, Inc. is a Tennessee corporation formed on December 7, 2011. Purcell is the president and secretary of InnoVest;
 - b. "Inno Vest Club is a corporation which has members who will receive information about other companies that are starting up or making some initial offerings. These persons can also post on the web page various things they would like to do. The amount of their membership varies with the type of situation that they would like to have provided to them. For example, the company would help persons make management decisions, prepare for these companies business profiles, develop interest in products, provide for printing/equipment and all the necessary business knowledge or assistance to begin an operation.";
 - c. "This offering does not relate to memberships or the paying of memberships, but, in fact, is the ownership of this company.";
 - d. "This is for accredited investors only";
 - e. "The preferred stock offering is a Class "A" series offering which would be convertible into common shares under certain circumstances, does not have any voting rights, but does participate in receiving dividends equal to fifty (50%) percent of the profit of the company up to one hundred (100%) percent of their return of investments and then will be reset for twenty (20%) percent for the life of the company.";
 - f. this is a "506 Regulation D offering.";
 - g. "The offering is offered in place by officers and employees of InnoVest Club, Inc. and obtains its list of prospective persons generally from the memberships of people joining the Inno Vest Club and also from representations of individuals who desire to have this type of information provided to them so they can make decisions regarding these items.";
 - h. "Also please be advised that there was filed with the state of Missouri within fifteen days of the first original sale in Missouri, an appropriate Form D and subsequent

- required documents along with the payment of fees in approximately February of 2012.";
- i. a copy of five different "Subscription agreements for preferred stock..." executed with residents of Missouri;
- j. the total amount of money invested by Missouri residents is \$150,000;
- k. the stock was sold to these Missouri residents by Colin Purcell, among others, who are all employees of InnoVest;
- 1. all of the Missouri investors had a previous business relationship with Colin Purcell and other members of the board of directors; and
- m. there is only one bank account for InnoVest, located at US Bank in New Albany, Indiana, and Purcell is the only signatory for that account.
- 47. On or about May 9, 2013, a supplemental email from InnoVest's attorney stated the following regarding InnoVest's securities registration exemption:
 - a. ""The company would also qualify for the exemption providing for not more than 25 purchasers within 12 months under section 202(14) of the Uniform Securities Act which has been adopted by Mo. Securities Division. The other exemption available is the accredited investor exemption adopted from the SEC rules. Of course the form d within the 15 days and payment of the fee should satisfy that exemption."; and
 - b. "However, I am sure that the investors in Mo. had already developed the relationship with some of the personnel and have received adequate information."

WHYremote Target Letter

- 48. After learning one Missouri resident invested with WHYremote, the Enforcement Section sent a written request for information on December 15, 2015, to Purcell and WHYremote via their attorney, Hunter Durham, with the firm Durham and Zornes, located at 130 Public Square, Columbia, Kentucky 42728. The response from Mr. Durham contained and/or revealed the following:
 - a. Eric Stalker is the president of WHYremote, and Collin Purcell is the secretary and treasurer of WHYremote;
 - b. WHYremote's principal place of business is located at 131 Maple Row Boulevard, Hendersonville, Tennessee 37075;
 - c. WHYremote has chosen to make their offering under a "506(B)" exemption and has met all of those qualifications;

- d. no form of public solicitation for investors was ever used;
- e. Stalker and Purcell own 45,000,000 shares each of the 100,000,000 shares being offered in WHYremote;
- f. "The owners of the preferred shares Class A should be accredited investors.";
- g. WHYremote is still in its organizational state as it continues to develop its product;
- h. only one Missouri resident has invested with WHYremote;
- i. the Missouri resident invested twice (in WHYremote), once on December 18, 2013, for \$10,000 and received 10,000 preferred Class A shares, and again on March 6, 2014, for \$10,000 and received another 10,000 preferred Class A shares; and
- j. investor funds were deposited into US Bank account number ending in 4332 in Albany, Indiana.
- 49. A copy of WHYremote's Private Placement Memorandum ("WHY PPM") was submitted to the Enforcement Section as part of the investigation. The following was stated and/or contained in the WHY PPM:
 - a. WHYremote is a Tennessee Corporation, which is developing a "voice and motion controlled remote technology";
 - b. "With WhyRemote's© innovative and patent pending technology, the world is provided with a diverse hand gesture and voice control solution for a variety of platforms and applications.";
 - c. Stalker is the President, CEO, and Creative Director. Purcell is the Vice President and Director of Investor Relations. Purcell is also the President of InnoVest Club, Inc.;
 - d. Stalker and Purcell are each 50% owners of WHYremote;
 - e. "This offer is for accredited investors only, and the offering will terminate on the 15th of May, 2014, unless extended...";
 - f. this offering is for initial capitalization and has a high degree of risk;
 - g. "The securities offered herein will be sold in compliance with an exemption from registration under regulation D (section 506 exemption) under the Securities act of 1933..."; and
 - h. WHYremote's last known address is 533 Church Street, Nashville, Tennessee 37219, and its phone number is 615-257-1824.

Bank Records

- 50. A review of multiple InnoVest and WHYremote bank account records revealed deposits of more than \$3.8 million from investors and other sources. The majority of transactions from these accounts involved the transfer of money to the accounts of other companies owned by Purcell, the transfer of money to the accounts of companies not owned by Purcell, and the use of funds for non-business related expenses.
- 51. On December 16, 2011, Purcell opened a business checking account, as "Colme" P. Purcell, in the name of InnoVest at US Bank, account number ending in 5174. Purcell is listed as the only signatory on the account.
- 52. The Enforcement Section reviewed InnoVest's US Bank account number ending in 5174 records from December 16, 2011 to October 31, 2013. The review revealed among other things, the following:
 - a. deposits totaling \$1,864,789 from among others, the following sources:
 - i. \$157,000 from six Missouri investors;
 - ii. \$9,000 from two of Purcell's personal checking accounts;
 - iii. \$6,000 from WHYremote account number ending in 4332,
 - iv. \$20,480 from Gate 9, account number ending in 1725; and
 - v. \$46,100 from V2R account number ending in 1916;
 - b. withdrawals/debits for among other things, the following:
 - i. 65 checks to three sales representatives of InnoVest for at least \$18,120;
 - ii. payments of more than \$15,500 to four credit cards, two of which are Purcell's personal credit cards, and the other two are unknown accounts;
 - iii. payments of more than \$788,000 to V2R; and
 - iv. payments of more than \$14,000 to Gate 9.
- 53. On May 8, 2013, Purcell opened a business checking account, as "Colme" P. Purcell, in the name of WHYremote at US Bank, account number ending in 4332. Purcell is listed as the only signatory on the account.
- 54. Purcell had two credit cards through US Bank. One credit card account was opened in the name of "Colme P. Purcell" and the second credit card account was opened in the name of

- "Colin P. Purcell". Both accounts had the same address of 1355 Bardstown Road, Louisville, Kentucky 40204.
- 55. On July 16, 2013. Stalker opened a business checking account in the name of WHYremote at US Bank, account number ending in 6787.
- 56. The address used on both US Bank business checking accounts for WHYremote was 533 Church Street, Suite 229, Nashville, Tennessee 37219-2319.
- 57. The Enforcement Section reviewed WHYremote's account number ending in 4332 from May 9, 2013 to April 30, 2015, when the account was closed. The review revealed among other things, the following:
 - a. deposits of at least \$1,291,000 from investors and among others, the following sources:
 - i. \$20,000 from one Missouri investor;
 - ii. at least 13 checks totaling \$13,000 from V2R, all with memo "Colin personal to WhyRemote";
 - iii. at least four checks totaling \$11,250 from V2R, all with memo "LOAN";
 - iv. bank transfers from V2R totaling at least \$25,000; and
 - v. bank transfers from WHYremote account number ending in 6787, totaling \$26,000;
 - b. withdrawals/debits for, among other things, the following:
 - i. one bank transfer to V2R for at least \$588,000;
 - ii. one wire transfer to VVDN Technologies for \$10,000;
 - iii. at least 12 checks totaling \$63,400 to V2R;
 - iv. one bank transfer to InnoVest for \$6,000;
 - v. bank transfers to WHYremote account number ending in 6787, totaling at least \$32,000;
 - vi. at least 20 checks to WHYremote account number ending in 6787, totaling at least \$516,000; and
 - vii. one check to Gate 9 for \$5,500.

- 58. The Enforcement Section reviewed WHYremote's account ending in 6787 from July 17, 2013 to July 31, 2015, when the account was closed. The review revealed, among other things, the following:
 - a. deposits of at least \$870,000 from investors and among others, the following sources:
 - i. \$20,000 from VVDN Technologies;
 - ii. at least nine checks from V2R totaling \$9,000, all with memo "Colin Personal to WhyRemote";
 - iii. bank transfers from WHYremote account number ending in 4332 totaling \$32,100; and
 - iv. checks from WHYremote account number ending in 4332 totaling at least \$516,000;
 - b. withdrawals/debits for among other things, the following:
 - i. bank transfers to WHYremote account number ending in 4332 for at least \$26,000;
 - ii. counter withdraws by Stalker totaling \$1,380;
 - iii. multiple debits that appear to be of a personal nature. The debits were not limited to, but included the following examples:
 - 1. 13 debits to Justine's Café in Westlake Village, California for more than \$300;
 - 2. eight debits to Fresh Brothers restaurant in Westlake Village, California for more than \$475;
 - 3. seven debits to multiple sushi restaurants for more than \$400;
 - 4. multiple debits to Albertsons for more than \$145;
 - 5. one debit to Coco Beach Tanning Salon in Simi Valley, California;
 - 6. debits at the following wakeboard/snow board/skate board clothing stores for more than \$650: Zumiez and Buywake.com;
 - 7. one PayPal debit for "sunglasses" for \$129;
 - 8. one debit to ToySheik.com for \$349; and

- 9. one debit to BJ 's Automotive in Simi Valley, California for more than \$900.
- 59. On September 6, 2011, Purcell opened a business checking account, as "Colme" P. Purcell, in the name of V2R at US Bank, account number ending in 1916. Purcell is listed as the only signatory on the account. The address on the account is 533 Church Street, Suite 229, Nashville, Tennessee 37219.
- 60. The Enforcement Section reviewed V2R's account ending in 1916 from September 6, 2011 to September 30, 2015. The review revealed, among other things, the following:
 - a. deposits totaling more than \$2,000,000 from among others, the following sources:
 - i. more than \$815,000 from InnoVest account number ending in 5174;
 - ii. more than \$194,000 from an iPractice account;
 - iii. more than \$650,000 from WHYremote account number ending in 4332;
 - iv. bank wires and checks from Southern Energy Group, Inc. totaling \$231,000;
 - v. \$4,700 from Purcell's personal checking account; and
 - vi. \$25,000 from Gate 9;
 - b. withdrawals/debits for among other things, the following:
 - i. one wire transfer to VVDN Technologies for \$10,000;
 - ii. bank transfers to InnoVest account ending in 5174 totaling over \$81,000;
 - iii. bank transfers to WHYremote's account ending in 4332 totaling over \$24,000;
 - iv. payments to two credit cards in Purcell's name totaling over \$41,000;
 - v. payments to seven other unknown credit cards total over \$200,000;
 - vi. three payments to BMW Financial for \$1,497;
 - vii. payments to Wells Fargo Home Mortgage totaling over \$8,000;
 - viii. at least nine checks to Gate 9 totaling over \$26,000; and
 - ix. 14 checks to two InnoVest sales representatives for at least \$16,210.

Other Findings

- 61. According to a March 31, 2015 news report, a warrant was issued for Colin P. Purcell (also known as Colme Purcell) along with 14 others, in Floyd County, Indiana for 32 charges. There were 11 counts of corrupt business influence and 21 counts of securities fraud. The securities fraud scheme was conducted over nine states, involved nine victims, and involved the opening and closing of dozens of different companies. According to the report, at least \$750,000 was stolen.
- 62. On or about August 10, 2017, Respondent Purcell, among others, was indicted by the Southern District of Georgia United States Attorney's Office under acting United States Attorney James D. Durham; case number 4:17-CR-00197. The indictment states that Respondent Purcell was a sales person with Southern Energy. Respondent Purcell was arrested by agents of the United States Secret Service for allegations regarding a conspiracy to commit wire fraud and mail fraud in connection with a \$15 million oil Ponzi investment scheme.

InnoVest Regulation D Filings

- 63. On January 10, 2012, InnoVest, through Respondent Purcell, filed a notice of exempt offering of securities ("Form D") with the SEC claiming rule 506 of Regulation D for the sale of InnoVest class "A" preferred stock.
- 64. On February 23, 2012, InnoVest notice-filed with the Missouri Securities Division for the sale of its class "A" stock.
- 65. On December 3, 2012, InnoVest, through its attorney, Hunter Durham, notified the Division that its private placement offering was completed and five Missouri residents purchased InnoVest shares for a combined total of \$150,000.
- 66. On December 11, 2012, InnoVest, through its attorney, Hunter Durham, filed a Form D with the SEC claiming rule 506 of Regulation D for the sale of InnoVest class "B" preferred stock.
- 67. On December 24, 2012, InnoVest, through its attorney, Hunter Durham, notice-filed with the Division for the sale of its class "B" stock.

WHYremote Regulation D Filings

- 68. On May 8, 2013, WHYremote, through its attorney, Hunter Durham, filed a new Form D with the SEC claiming rule 506 of Regulation D for the sale of WHYremote Stock. The document lists both Purcell and Stalker as the Executive Officer, Director, and Promoter.
- 69. On May 9, 2013, WHYremote, through its attorney, Hunter Durham, filed an amended Form D with the SEC claiming rule 506 of Regulation D for the sale of WHYremote stock.

- 70. On July 24, 2013, WHYremote, through its attorney, Hunter Durham, filed an amended Form D with the SEC claiming rule 506 of Regulation D for the sale of WHYremote Stock.
- 71. On January 17, 2014, WHYremote, notice-filed a Rule 506 Reg D offering with the Missouri Securities Division.

III. CONCLUSIONS OF LAW

- 72. Respondents have received lawful notice of the August 28, 2017 Order to Cease and Desist and Show Cause Why Restitution, Civil Penalties, and Costs Should not be Imposed, issued by the Commissioner.
- 73. Because Respondents failed to request a hearing within the time allowed by Section 409.6-604, and because the Commissioner never ordered such a hearing, the Order issued on August 28, 2017, against Respondents became **FINAL** by operation of law.

Multiple Violations of Offering and Selling Unregistered, Non-Exempt Securities

- 74. **THE COMMISSIONER CONCLUDES** that Respondents InnoVest and Purcell violated Section 409.3-301, when Respondents InnoVest and Purcell offered and sold securities, by, among other things:
 - a. soliciting investors to invest in startup expenses to begin operations for InnoVest along with ownership in the company through stock options;
 - b. receiving funds from investors to fund the startup expenses to begin operations for InnoVest;
 - c. providing subscription agreements and Private Placement Memorandum regarding the stock, returns, and percentages of interest on the investments;
 - d. promising returns on the investments that were dependent upon the efforts of others and not on the efforts of the investors; and
 - e. commingling investment funds with other investment funds and using said funds for personal and business expenses.
- 75. These activities constitute an offer and/or sale as those terms are defined in Section 409.1-102(26).
- 76. The investments that Respondents InnoVest and Purcell offered and/or sold constitute securities as that term is defined in Sections 409.1-102(28).
- 77. At all times relevant to this matter, there was no registration, and Respondents InnoVest and Purcell failed to meet the claimed exemption for the securities they offered and sold.

- 78. Respondents InnoVest and Purcell failed to meet their claimed exemption due to, among other things:
 - a. general solicitation of investors; and
 - b. at least one investor was told they did not have to be accredited to invest with Respondent InnoVest.
- 79. Respondents InnoVest and Purcell offered and sold securities in Missouri without these securities being (1) federal covered, (2) exempt from registration under Sections 409.2-201 or 409.2-203, or (3) registered under the Missouri Securities Act of 2003.
- 80. At the time Respondents InnoVest and Purcell engaged in the conduct set forth above, some of the investors were over 60 years old and were elderly persons as that term is defined under Section 409.6-604(d)(3)(B).
- 81. Respondents InnoVest and Purcell's conduct in violation of Section 409.3-301 constitutes an illegal act, practice, or course of business and such conduct is, therefore, subject to the Commissioner's authority under Section 409.6-604.

Multiple Violations of Transacting Business as an Unregistered Agent

- 82. **THE COMMISSIONER FURTHER CONCLUDES** that Respondent Purcell violated Section 409.4-402(a), when Respondent Purcell offered and/or sold securities to Missouri investors on behalf of Respondent InnoVest.
- 83. These activities constitute transacting business as an agent in the state of Missouri under Section 409.1-102(1).
- 84. At all times relevant to this matter, Respondent Purcell was not registered as an agent in the state of Missouri.
- 85. At the time Respondent Purcell engaged in the conduct set forth above, some of the investors were over 60 years old and were elderly persons as that term is defined under Section 409.6-604(d)(3)(B).
- 86. Respondent Purcell's conduct in violation of Section 409.4-402(a) constitutes an illegal act, practice, or course of business, and such conduct is, therefore, subject to the Commissioner's authority under Section 409.6-604.

Multiple Violations of Employing an Unregistered Agent

87. **THE COMMISSIONER FURTHER CONCLUDES** that Respondent InnoVest violated Section 409.4-402(d), when Respondent InnoVest employed and/or associated with an unregistered agent in the state of Missouri.

- 88. Respondent InnoVest employed and/or associated with Respondent Purcell, who offered and sold securities in the state of Missouri on behalf of Respondent InnoVest.
- 89. At all times relevant to this matter, Respondent InnoVest had no registration or granted exemption for any agents of InnoVest to transact business in the state of Missouri.
- 90. Respondent InnoVest's activities constitute employing and/or associating with an agent in the state of Missouri under Section 409.4-402(d).
- 91. Respondent InnoVest employed and/or associated with Respondent Purcell, who transacted business in Missouri as an agent without being registered or exempt from registration as an agent, in violation of Section 409.4-402(d),
- 92. At the time Respondent InnoVest engaged in the conduct set forth above, some of the investors were over 60 years old and were elderly persons as that term is defined under Section 409.6-604(d)(3)(B).
- 93. Respondent InnoVest's conduct in violation of Section 409.4-402(d) constitutes an illegal act, practice, or course of business, and such conduct is, therefore, subject to the Commissioner's authority under Section 409.6-604.

Multiple Violations of Making an Untrue Statement, Omitting to State Material Facts or Engaging in An Act, Practice, or Course of Business that Would Operate as a Fraud or Deceit Upon Another Person in Connection with the Offer or Sale of a Security

- 94. **THE COMMISSIONER FURTHER CONCLUDES** that Respondents violated Section 409.5-501, when, in connection with the offer, sale or purchase of a security, Respondents made untrue statements of material fact or omitted to state material facts necessary in order to make the statements made, in light of the circumstances under which they were made, not misleading, including, but not limited to, the following:
 - a. Respondents InnoVest and Purcell failed to inform investors that they were not registered to offer or sell securities in the state of Missouri;
 - b. Respondents InnoVest and Purcell informed at least one Missouri resident that it did not matter if the person was an accredited investor;
 - c. Respondents failed to inform the majority of investors of Purcell's prior regulatory history;
 - d. Respondents failed to inform the majority of investors of the Oklahoma Petition and Oklahoma Consent issued by the state of Oklahoma in October 2007;
 - e. Respondents failed to inform the majority of investors of the Colorado Order and Colorado Consent issued by the state of Colorado in March 2011; and
 - f. Respondents failed to inform investors that some funds would be used for

personal expenses.

- 95. At the time Respondents engaged in the conduct set forth above, some of the investors were over 60 years old and were elderly persons as that term is defined under Section 409.6-604(d)(3)(B).
- 96. Respondents made untrue statements of material fact, omitted to state material facts necessary in order to make the statements made, in light of the circumstances under which they were made, not misleading or engaged in an act, practice, or course of business that would operate as a fraud or deceit upon another person in violation of Section 409.5-501.
- 97. Respondents' conduct in violation of 409.5-501 constitutes engaged in an illegal act, practice, or course of business, and such conduct is, therefore, subject to the Commissioner's authority under Section 409.6-604.
- 98. This order is in the public interest and is consistent with the purposes of the Missouri Securities Act of 2003. See Section 409.6-605.

III. ORDER

NOW, THEREFORE, it is hereby ordered that Respondents, their agents, employees and servants, and all other persons participating in or about to participate in the above-described violations with knowledge of this order be prohibited from violating or materially aiding in any violation of:

- A. Section 409.3-301, by offering and selling unregistered, non-exempt securities;
- B. Section 409.4-402(a), by transacting business as an unregistered agent;
- C. Section 409.4-402(d), by employing an unregistered agent; and
- D. Section 409.5-501, by, in connection with the offer or sale of securities, making an untrue statement of a material fact or omitting to state a material fact necessary in order to make the statement made, in light of the circumstances under which it is made, not misleading or engaging in an act, practice, or course of business that operates or would operate as a fraud or deceit upon another person.

IT IS FURTHER ORDERED that, pursuant to Section 409.6-604(d), Respondents InnoVest and Purcell shall each pay a civil penalty in the amount of \$15,000 for multiple violations of Section 409.3-301 when at least one of these violations were committed against an elderly person. This amount shall be made payable to the state of Missouri and paid within 30 days of the date of this Final Order. The Secretary of State shall forward these funds to the state treasury for the benefit of county and township school funds as provided in Article IX, Section 7 of the Constitution of Missouri. This amount shall be sent to the Missouri Securities Division at 600 West Main Street, P.O. Box 1276, Jefferson City, Missouri 65102.

IT IS FURTHER ORDERED that, pursuant to Section 409.6-604(d), Respondent Purcell shall pay a civil penalty in the amount of \$15,000 for multiple violations of Section 409.4-402(a) when at least one of these violations were committed against an elderly person. This amount shall be made payable to the state of Missouri and paid within 30 days of the date of this Final Order. The Secretary of State shall forward these funds to the state treasury for the benefit of county and township school funds as provided in Article IX, Section 7 of the Constitution of Missouri. This amount shall be sent to the Missouri Securities Division at 600 West Main Street, P.O. Box 1276, Jefferson City, Missouri 65102.

IT IS FURTHER ORDERED that, pursuant to Section 409.6-604(d), Respondent InnoVest shall pay a civil penalty in the amount of \$15,000 for multiple violations of Section 409.4-402(d) when at least one of these violations were committed against an elderly person. This amount shall be made payable to the state of Missouri and paid within 30 days of the date of this Final Order. The Secretary of State shall forward these funds to the state treasury for the benefit of county and township school funds as provided in Article IX, Section 7 of the Constitution of Missouri. This amount shall be sent to the Missouri Securities Division at 600 West Main Street, P.O. Box 1276, Jefferson City, Missouri 65102.

IT IS FURTHER ORDERED that, pursuant to Section 409.6-604(d), Respondents Innovest and Purcell shall pay a civil penalty in the amount of \$15,000 for multiple violations of Section 409.5-501 when at least one of these violations were committed against an elderly person. This amount shall be made payable to the state of Missouri and paid within 30 days of the date of this Final Order. The Secretary of State shall forward these funds to the state treasury for the benefit of county and township school funds as provided in Article IX, Section 7 of the Constitution of Missouri. This amount shall be sent to the Missouri Securities Division at 600 West Main Street, P.O. Box 1276, Jefferson City, Missouri 65102.

IT IS FURTHER ORDERED that, pursuant to Section 409.6-604(d), Respondent WHYRemote shall pay a civil penalty in the amount of \$10,000 for multiple violations of Section 409.5-501. This amount shall be made payable to the state of Missouri and paid within 30 days of the date of this Final Order. The Secretary of State shall forward these funds to the state treasury for the benefit of county and township school funds as provided in Article IX, Section 7 of the Constitution of Missouri. This amount shall be sent to the Missouri Securities Division at 600 West Main Street, P.O. Box 1276, Jefferson City, Missouri 65102.

IT IS FURTHER ORDERED that, pursuant to Section 409.6-604(d), Respondents shall pay, jointly and severally, restitution and interest in the amount of \$177,000 for violations of Sections 409.3-301, 409.4-402, and 409.5-501. This amount shall be made payable to the Missouri Secretary of State's Investor Restitution Fund, and the Commissioner will take reasonable and necessary actions to distribute such funds to MR. This amount shall be sent to the Missouri Securities Division at 600 West Main, P.O. Box 1276, Jefferson City, Missouri, 65102, within 30 days from the date of this Final Order.

IT IS FURTHER ORDERED that, pursuant to Section 409.6-604(e), Respondents shall pay, jointly and severally, \$4,050 in actual costs for investigation into, and the proceedings associated with, this matter. This amount shall be made payable to the Investor Education and Protection

Fund and shall be sent to the Missouri Securities Division, at 600 West Main Street, P.O. Box 1276, Jefferson City, Missouri 65102, within 30 days of the date of this Final Order

SO ORDERED:

WITNESS MY HAND AND OFFICIAL SEAL OF MY OFFICE AT JEFFERSON CITY, MISSOURI THIS 11TH DAY OF MAY, 2018.



JOHN R. ASHCROFT SECRETARY OF STATE

DAVID M. MINNICK

COMMISSIONER OF SECURITIES

CERTIFICATE OF SERVICE

I hereby certify that on this day of May, 2018, a copy of the foregoing Final Order to Cease and Desist and Order Awarding Restitution, Civil Penalties, and Costs in the above styled case was mailed by certified U.S. mail and regular U.S. Mail to:

InnoVest Club, Inc. 131 Maple Row Blvd., Suite 516 Hendersonville, Tennessee 37075

WHYremote, Inc. 131 Maple Row Blvd., Suite 516 Hendersonville, Tennessee 37075

and

Colin P. Purcell Irwin County Detention Center 132 Cotton Drive Ocilla, Georgia 31774

and by hand delivery to:

Derek Green Enforcement Counsel Securities Division Missouri Secretary of State

Laurie Dawson

Securities Office Manager

anie Dawson