Established in 1933 by the General Assembly, the Department of Agriculture promotes and protects Missouri's nearly $6 billion agriculture industry by enforcing state laws that regulate and market the agricultural industry across the state. Through its divisions, the Department of Agriculture administers programs that protect Missouri's producers, processors, distributors and consumers of food, fuel and fiber, while marketing Missouri agricultural products in the state, nation and abroad.

The department's divisions include Agriculture Business Development, Animal Health, Grain Inspection and Warehousing, Plant Industries and Weights and Measures. The department also consists of the Missouri Agricultural and Small Business Development Authority, the Missouri State Fair, the State Milk Board and the Missouri Wine and Grape Board.

Mission Statement: To serve, promote and protect the agricultural producers, processors and consumers of Missouri's food, fuel and fiber products.

Office of Director

The Missouri Department of Agriculture is managed by a director who is appointed by the governor and confirmed by the Senate. The director determines department policy, oversees the department's divisions and serves as a liaison to the governor, state legislators, the agriculture community and the public.

The director's office serves a variety of constituencies and provides a representative voice on a broad range of public issues affecting Missouri farmers, ranchers, agribusinesses and agriculture policy makers. The director is responsible for enforcing state agricultural statutes and monitoring the success of the department's regulatory and promotional programs.

Housed in the director's office is the department's administrative and support functions: fiscal, human resources, public information, budget, grants management and policy and planning.
The director is a standing member of the State Milk Board, the State Fair Commission, the Missouri Soil and Water Districts Commission, the Missouri Development Finance Board, the Missouri Petroleum Storage Tank Insurance Fund Board of Trustees, the Wine and Grape Board, the Missouri Agricultural and Small Business Development Authority and a member of the Governor's Advisory Council for Plant Biotechnology.

**Missouri Agricultural Statistics Service**

The Missouri Agricultural Statistics Service is a federal-state cooperative agency. Every five years, the service compiles and disseminates state, district and county agricultural information and conducts Missouri's portion of the National Census of Agriculture. The service publishes state, district and county agricultural data, the weekly Crop and Weather Report and the monthly Crop and Livestock Reporter.

The Missouri Agricultural Statistics Service cooperates with the Missouri Department of Agriculture, the University of Missouri and the United States Department of Agriculture (USDA).

**Missouri State Fair**

2503 West 16th St  
Sedalia 65301  
Telephone: (660) 827-8150  
www.mostatefair.com / Email: mostatefair@mda.mo.gov

The Missouri State Fair is one of the state's largest agricultural events, with exhibits showcasing livestock, row crops, horticulture and floriculture. It also features agribusiness exhibits and displays of Missouri-produced commodities.
Established in 1899, the Missouri State Fair is one of the oldest in the nation. The fairgrounds, which cover 396 acres in Sedalia (Pettis County), are open year round, providing facilities for horse and livestock shows, art and craft festivals, camping, rallies and other events.

During the annual August fair, visitors enjoy educational and recreational activities, a carnival midway and musical entertainment.

The Missouri State Fair plays an important role in shaping Missouri agriculture, contributing to the state’s economy and educating the public about the importance and necessity of agriculture.

The State Fair Commission, whose members are appointed by the governor, oversees the fair’s operations.

State Fair Commission

Schlueter, Elizabeth, (R), chair, Troy, Dec. 29, 2010;
Magruder, Jack, (D), vice chair, Kirksville, Dec. 29, 2007;
Smith, Katie, (R), Department of Agriculture;
Blades, Kent, (R), Shelbina, Dec. 29, 2008;
Divin, Jerry, (D), Bolivar, Dec. 29, 2007;
Hayden, Barbara, (R), Sedalia, Dec. 29, 2008;
Keesaman, Ken, (D), Osborn, Dec. 29, 2009;
King, Jerry, (R), Butler, Dec. 29, 2009;
McElwrath, Jan, (D), Kennett, Dec. 29, 2010.

State Milk Board

The State Milk Board consists of 12 members, 10 of whom are nominated by the director of agriculture, appointed by the governor and confirmed by the Senate. The two remaining members of the board are from the state Departments of Health and Senior Services and Agriculture.

Four of the appointed members of the board must be Grade A dairy farmers representing recognized producer organizations. Four appointees are active members of local health departments in the state. The two remaining appointees represent processor and consumer interests. No more than six of the 12 board members can be from the same political party.

The board administers milk inspection in relation to Grade A milk and milk supplies to assure uniformity of procedures and interpretation of milk inspection regulations. The Grade A or fluid milk activities of the state are supported by revenue from inspection fees.

The manufacturing grade dairy program enforces sanitation and quality standards for manufactured dairy products and provides market testing of all milk at the first point of sale. Milk procurers, manufacturing plants, field superintendents, testers, graders, samplers, bulk milk truck operators and market testing laboratories are licensed by the State Milk Board.

State Milk Board

Boyer, Ron, (R), Springfield, Sept. 28, 2007;
Cary, Robert W., (D), Canton, Sept. 28, 2010;
Clardy, Scott, (I), Jefferson City, Missouri Department of Health;
Gadd, Erwin, (R), Jefferson City, Sept. 28, 2010;
Geppert, Kate, (D), Columbia, Sept. 28, 2006;
Hackman, Gale, (D), Jefferson City, Sept. 28, 2009;
Mahoney, Patricia M., (D), St. Louis City, Sept. 28, 2010;
Massengill, Chuck, (I), Jefferson City, Missouri Department of Agriculture;
Mooney, Randy, (R), Rogersville, Sept. 28, 2007;
Siebenborn, William B., (D), Trenton, Sept. 28, 2009.

Agriculture Business Development Division

The Agriculture Business Development Division helps create opportunities for success for Missouri’s farmers and agribusinesses. Division staff help facilitate growth in Missouri’s agriculture-based businesses by providing business counseling, information and training on a sector-by-sector basis.

Areas of specialization include capitalization, business planning, marketing, industry development, product and brand development and organizational structures. Staff also helps facilitate growth in Missouri’s agriculture-based industries by working with key players such as universities, associations, private sector partners and federal and state agencies to aid in the growth of each sector.

The division plays a key role in growing the demand for products raised and processed in Missouri by increasing consumer awareness and sales. The AgriMissouri marketing program
serves as the overall brand for promotions, including retail, restaurant, foodservice, farmers' markets and agritourism promotions.

The division's International Marketing Program works worldwide to sell Missouri agricultural products. The program has an international office in Taiwan and works with the Department of Economic Development's offices across the world.

The Market Information and Outreach Program, another entity of the Agriculture Business Development Division, works to position the department as a state and national leader in providing information and outreach to both agriculture and non-agriculture audiences. The program also provides resources and market information needed to improve the economic environment for Missouri producers and increase public knowledge and appreciation of agriculture in Missouri.

The division is also home to the Missouri Agricultural and Small Business Development Authority (MASBDA).

AgriMissouri
AgriMissouri is a branded program designed to grow the demand for agricultural products raised and processed in Missouri. The program represents farmers, agribusinesses and farmers' markets statewide and plays a key role in increasing consumer recognition of Missouri’s agricultural products through retail, restaurant and foodservice channels.

Domestic Marketing Program
The Domestic Marketing Program is comprised of specialists working with livestock, grain, forage, horticulture, agritourism, farmers' markets, specialty crops, aquaculture, dairy and natural and organic producers. Each specialist works with specific industry representatives or groups to establish marketing opportunities and promote commodities.

The primary objective is to enhance farm profitability in Missouri through innovations in technology, marketing and economic organizations. In addition to providing one-on-one assistance to producers interested in production, marketing or processing their commodities in new ways, the domestic marketing personnel work with a wide variety of professionals involved in value-added agriculture.

International Marketing Program
The International Marketing Program is a valuable link between Missouri producers, agribusinesses, forest products industry, and foreign agricultural buyers. Specialists work to facilitate contacts between buyers and sellers and assist Missouri suppliers in responding to international marketing opportunities.

The program provides potential exporters with services to:
- analyze specific market opportunities.
- establish contacts with foreign buyers.
- provide data on tariffs, health regulations, labeling requirements, export documentation, transportation, international financing and payment terms, insurance, etc.
- plan, arrange and participate in outgoing sales and incoming buying missions.
- assist and participate in domestic and international trade shows and other exhibitions.

The International Marketing Program works with USDA's Foreign Agricultural Service to provide export sales leads, international advertising and export assistance from agricultural attachés.

The program manages an agricultural trade office in Taipei, Taiwan. The program is also supported by state offices and representatives in Korea, China and Japan.

Market News
Producers need an unbiased, reliable, accurate and timely source for livestock and grain market news to remain competitive and assist them in making wise and profitable marketing decisions. Market News guides producers in production planning and provides a more even playing field in the marketplace.

Market News staff report prices from 23 livestock auctions and 30 grain markets in Missouri. Timber prices are reported monthly. Reports are also generated from direct sales and voluntary producer participation. To reach more customers with up-to-date market information, daily market figures are published on the Internet and through the Weekly Market Summary.

Outreach
Outreach provides targeted information about agriculture and departmental programs and services to educate, inform and engage the public. The program works to increase Missourians' knowledge of the economic, historical and social value of agriculture.

Outreach staff work with Missouri youth, encouraging them to pursue agricultural degrees and careers through the Missouri Agribusiness Academy, the Missouri Livestock Grading and Judging Contest, Building Our American Communities grants and educational scholarships. The program also helps youth build marketing and communications skills.
Serving as a liaison with Missouri agricultural commodity associations, the program publishes current contact information for agriculture commodity groups, coordinates commodity merchandising council elections and prepares official proclamations.

The program also works to help producers identify ways to improve overall quality and market value of livestock in Missouri. Producers have the opportunity to participate in the Show-Me Select Heifer program and value-added calf programs.

**Missouri Agricultural and Small Business Development Authority**

Through its Beginning Farmer Loan Program, the Missouri Agricultural and Small Business Development Authority (MASBDA) issues tax-free bonds to lenders who make low-interest loans to farmers and small businesses. Up to $250,000 may be loaned to first-time farmers to purchase land or make improvements.

Through the Animal Waste Treatment System Loan program, the authority makes loans for animal waste treatment systems for up to 10 years at terms below conventional interest rates. Loans can be used to buy land for lagoons, build animal waste facilities or purchase waste-handling equipment—all of which work to prevent potential surface and ground water contamination.

The authority also administers the Single-Purpose Animal Facilities Loan Guarantee program, which provides banks with a 50 percent first-loss guarantee on loans up to $250,000 for as long as 10 years. Independent livestock producers may use the loans to finance breeding or feeder livestock, land, buildings, facilities, equipment, machinery and animal waste systems for producing poultry, swine, beef or dairy cattle.

The Missouri Value-Added Grant program provides grants of up to $200,000 to projects that add value to agricultural products and aid the economy of a rural community. Grants are for activities prior to start-up or expansion, such as feasibility studies, marketing studies or business plans.

The Missouri Value-Added Loan Guarantee program provides lenders with a 50 percent first-loss guarantee on loans up to $250,000 for projects that add value to agricultural products.

Loans that finance land, improvements and equipment associated with a value-added enterprise may be guaranteed, as well as loans for the purchase of stock in a start-up cooperative that processes an agricultural product. Loans for plant stock for grapes that will be processed into wine are also eligible for loan guarantee.

The New Generation Cooperative Incentive Tax Credit program provides tax credits to induce farmer-investment in new generation cooperatives that process Missouri agricultural products into value-added goods, provides substantial benefits to Missouri’s agricultural producers and creates jobs for Missourians.

The Agricultural Products Utilization Contributor Tax Credit program allows the authority to grant tax credits in an amount of up to 100 percent of a contribution made by an individual, partnership, corporation, trust, Limited Liability Company or other donor. The contribution must be made to the authority to be used for financial or technical assistance for rural agricultural business concepts.

The Family Farm Breeding Livestock Program provides Missouri tax credits to lenders in lieu of the first year interest paid on breeding livestock loans made to small farmers.

The authority is administered by a seven member commission, which is appointed by the governor and confirmed by the Senate. The director of agriculture serves as an ex officio member.

**Missouri Agricultural and Small Business Development Authority**

Jones, Sherry, (R), chair, Dawn, June 30, 2011; Case, Jeff, (R), vice chair, Edina, June 30, 2009; Spilker, Gordon, (D), Hannibal, June 30, 2009; Smith, Katie, Department of Agriculture; Forck, Kelly, (D), Jefferson City, June 30, 2011; Hays, Roseanne, (D), Monroe City, June 30, 2010; Howerton, Phil, (R), Chilhowee, June 30, 2008; Hurst, Brooks, (R), Tarkio, June 30, 2010.
Agriculture Development Fund

The agriculture development fund provides programs to rural Missouri residents. The following guarantees, loans and grants are available from the Missouri Department of Agriculture:

- **Crop and Livestock Loan Guarantee Program**—The guarantee program provides financial benefits to Missouri youth who undertake crop or livestock production projects.

- **Building Our American Communities (BOAC) Grant Program**—The BOAC Grant Program gives $18,000 annually to Missouri 4-H clubs and FFA chapters for aid in developing and advancing Missouri’s rural communities.

- **Missouri Agribusiness Academy**—Thirty selected high school sophomores are given an opportunity to explore the state’s vast agribusiness resources by viewing the various facets of agriculture, visiting agribusinesses and meeting leaders in agriculture, government and education. Academy students are selected through a competitive written application and oral interview process.

- **Missouri Alternative Loan Program**—This loan program is available for use by Missouri farmers and youth to finance the production, processing and marketing needs of an alternative enterprise.

Missouri Wine and Grape Board

The Wine and Grape Board is responsible for researching, developing and promoting Missouri grapes, juices and wine. The Board is funded by a tax on all wine sold in Missouri. These funds support the program’s three sections: enology and viticulture advisory services, research and promotion and marketing. Board expenditures provide:

- professional advice to Missouri grape growers and wine makers.
- applied research for developing grape varieties and cold hardiness studies.
- consumer education to increase awareness of Missouri grapes and wine industry.

The Board also administers the Missouri wine and juice competition and awards ceremony and co-sponsors the Midwest Grape and Wine Conference.

The Missouri Wine and Grape Board works closely with and supports the Institute for Continental Climate Viticulture and Enology (ICCVE) at the University of Missouri-Columbia.

Members, Missouri Wine and Grape Board

Puchta, Tim, Hermann, chair, president, Missouri Vintner’s Association, automatic appointment;

Held, Jon, Hermann, vice chair, Oct. 2007;

Smith, Katie, Missouri Department of Agriculture

Bomgaars, Cory, Rocheport, O ct. 2008;

Gill, Katie Nott, Steelville, O ct. 2008;


Hoffherr, Andrew, St. James, Oct. 2007;

Kooyumjian, Tony, Augusta, O ct. 2008;

Ostmann, Barb Gibbs, Gerald, O ct. 2007;

Siddle, Bryan, Ste. Genevieve, president, Missouri Grape Growers, automatic appointment;


Animal Health Division

The Division of Animal Health, under the direction of the state veterinarian, promotes and protects Missouri’s diverse and dynamic livestock industry. The assistance and oversight provided by the division’s programs ensure greater market access for Missouri’s livestock and companion animal industries.

Animal agriculture accounts for about half of Missouri’s annual agriculture cash receipts. The division administers laws and programs designed to control and eradicate livestock disease and to maintain and enhance the integrity of the state’s animal industries. This includes both mandatory and voluntary regulatory programs for beef and dairy cattle, horses, swine, poultry, sheep, goats, exotic and companion animals.

The state’s progress in national disease control and eradication is due to the cooperative efforts of livestock producers, markets, practicing veterinarians, other agencies and animal health staff. Through these cooperative efforts, Missouri has achieved bovine Tuberculosis and Brucellosis.
Free status, swine Pseudorabies stage V status and avian Pullorum-Typhoid Clean status.

The division also offers informative programs and publications on livestock quality assurance, food safety, environmental issues and disease control programs. In addition, the division operates two state-of-the-art diagnostic laboratories in Jefferson City and Springfield.

The Animal Health Division works to:

- safeguard the livestock industry against the threat of bioterrorist attacks.
- identify and add value to Missouri livestock through an electronic animal identification system.
- inform cattle producers about quality assurance, targeted breeding and cow herd management.
- increase awareness and understanding of environmental issues that affect production agriculture.
- present informative programs on marketing and food safety to small poultry producers.
- inspect Missouri meat processors to supplement existing USDA inspections.
- develop and implement disease control as the expanding frontier of animal trade requires continual surveillance.

Grain Inspection and Warehousing Division

The Grain Inspection and Warehousing Division is comprised of two programs that administer the Missouri Grain Warehouse Law, the Missouri Grain Dealer Law and the United States Grain Standards Act. These laws promote and protect commerce in the interest of grain producers, merchandisers, warehousemen, processors and consumers. They also promote a uniform official inspection system for the orderly marketing of grain. This division collects and disburses funds for nine commodity merchandising programs.

Grain Inspection Services Program

The Grain Inspection Services Program is designated to officially inspect, grade and weigh all grains that have standards established under the United States Grain Standards. The program provides four primary services:

(1) official sampling is used to take a representative sample of grain from a particular lot;
(2) official inspection is used to determine and certify the type, class, quality or condition of grain;
(3) weighing certification is used to supervise the loading, unloading and weighing of containers of grain; and
(4) chemical analysis is used to determine the protein or oil content of grain and to determine the existence of mycotoxins in grain.

Services are provided at inspection offices in Kansas City, Laddonia, Marshall, New Madrid and St. Joseph. The program is self-supporting and operates entirely on fees charged for inspection services performed.

Grain Regulatory Services Program

The Grain Regulatory Services Program protects public interest by auditing grain warehouses and grain dealers to determine grain obligations and financial solvency.

The program enforces Missouri’s Grain Warehouse and Grain Dealer laws so producers are assured of storing or merchandising their grain with licensed, bonded, reputable and financially stable grain businesses. The program annually licenses approximately 200 warehouses and 400 grain dealers and conducts more than 900 audits and investigations.

Plant Industries Division

The Plant Industries Division is comprised of four bureaus and two programs, which together administer 14 separate state laws and cooperate in the administration of four federal laws. These laws facilitate agricultural production and marketing and provide consumer and environmental protection for Missouri citizens by regulating animal feeds and seeds, providing necessary certifications for interstate and international shipment of agricultural and forest products, ensuring plant pest protection for crops and forests, establishing grades and standards for fresh fruits and vegetables and regulating the use of pesticides.
Bureau of Feed and Seed

The bureau administers the Missouri Commercial Feed Law and the Missouri Seed Law. The Feed Law regulates the manufacture, distribution and labeling of commercial feed products in the state. Random inspections, sample analysis and label review of feed products and feed ingredients ensure that livestock producers and pet owners receive the feed product guaranteed on the label.

The bureau, in partnership with the U.S. Food and Drug Administration, provides the inspection reports and regulation involved with preventing Bovine Spongiform Encephalopathy (BSE), commonly called mad cow disease, in Missouri. The bureau also provides labeling assistance and investigates complaints related to animal feed.

The bureau regulates seed products offered for sale in the state. Seed is inspected, sampled, and tested and labels are reviewed to ensure the product meets the labeled guarantees as to test date, origin, purity, germination and other claims that are made. The bureau cooperates with the United States Department of Agriculture's (USDA) seed regulatory and testing branch in regulating the interstate movement of seed.

Bureau of Pesticide Control

The bureau administers laws for registration, distribution and use of pesticides. All pesticides sold and used in Missouri are regulated by the Missouri Pesticide Registration Act. Bureau personnel inspect pesticides for proper labeling and registration and investigate misuse. The Missouri Pesticide Use Act allows the bureau to certify commercial, noncommercial and private applicators and public operators. The act also provides for licensing pesticide dealers and pesticide technicians.

Bureau of Plant Pest Control

The bureau administers laws to control insects, plant pests and plant diseases and administers the Missouri Plant Law, which mandates controlling harmful insects, plant pests and plant diseases through surveys, quarantines, nursery and greenhouse inspections and certification. The law also enables interstate and international shipments of Missouri plants and plant products.

As a service to Missouri beekeepers, the bureau works under the Missouri Apiculture Law to inspect and certify honey-bee colonies. These procedures are required for interstate shipment of honey-bees.

Bureau of Integrated Pest Management

The Integrated Pest Management Bureau administers the Boll Weevil Eradication Program and other federal grants.

In 2000, Missouri cotton growers voted to join the national effort to eradicate the boll weevil, a damaging cotton pest. The Missouri Cotton Growers Organization is working with the Southwest Boll Weevil Eradication Foundation to implement eradication efforts in Missouri with oversight from the Missouri Department of Agriculture. This is a grower-funded program paid through assessments on cotton production. The Integrated Pest Management (IPM) program is designed to help farmers in an integrated approach to pest control. IPM encompasses all techniques available to reduce reliance on non-renewable resources, including pesticides.

Fresh Fruit and Vegetable Inspection Service

The inspection service consists of two programs:

1. Shipping-point inspections assure fruit and vegetable producers that their products meet quality grades.
2. Terminal market inspections assist wholesalers in gaining restitution for products that fail to meet purchase agreement quality standards.

Forest Resources Program

This program administers the Missouri Treated Timber Law to help ensure that consumers are purchasing quality treated wood products. Companies that produce or sell treated wood products are required to be licensed. Routine inspections and sampling are conducted at these facilities to verify state requirements are met.

The program also helps conduct the annual gypsy moth survey, a cooperative program between state and federal agencies to monitor for this exotic forest pest. The Missouri Department of Agriculture is the lead agency in this effort and annually places about 6,000 traps throughout the state to monitor for the gypsy moth's presence.

The forest resources program also administers laws associated with noxious weed control and eradication. The Missouri Weed Statutes identify the responsibilities for preventing the spread of 11 noxious weeds species and provide for counties to work cooperatively with the director of agriculture to help control noxious weeds.
Laboratory Support

Laboratories are maintained for analytical support to the seed, treated timber and commercial feed programs and other programs.

Weights and Measures Division

The Weights and Measures Division maintains surveillance of commercial weighing and measuring devices. The division promotes uniformity in weights and measures laws, regulations, and standards to achieve equity between buyers and sellers in the marketplace and thereby enhance consumer confidence, enable Missouri businesses to compete fairly at home and abroad, and strengthen the state and U.S. economies.

The division’s programs are operated in accordance with national and international standards. The division works in conjunction with the National Institute of Standards and Technology and is a member of the National Conference on Weights and Measures, ASTM International, and the National Fire Protection Association.

Device and Commodity Inspection Program

As required by Missouri statutes, device and commodity inspection personnel inspect large and small scales, grain hopper scales, taxicab meters, milk for quantity determination, prepackaged merchandise and method of sale of commodities. The program enforces the Missouri Egg Law and the Missouri Unfair Milk Sales Practices Act.

Petroleum/Propane/Anhydrous Ammonia Program

The program combines a variety of services. Petroleum dispensers, petroleum terminal meters and fuel delivery truck meters are tested for accuracy; premises where petroleum products are stored and/or sold are inspected for safety; metered LPG delivery vehicles and dispensers are checked for accuracy; LPG installations at public institutions and bulk and manufacturing plants are inspected for safety as funding permits; and storage and handling of anhydrous ammonia are monitored.

Metrology/Moisture Meter Program

The Metrology Program tests, calibrates, and certifies standards for state agencies and private institutions. It is also the official keeper of Missouri’s primary standards of mass, volume and length.

The Moisture Meter Program ensures the accuracy of all commercial grain moisture-measuring devices used in Missouri.

Fuel Quality Program

This program administers the fuel quality law through inspection, analysis and enforcement to help ensure consumers are purchasing quality motor fuels. Fuel samples are collected by field personnel and submitted for testing. The petroleum laboratory analyzes gasoline, kerosene, heating fuels, diesel fuels and alternative fuels including biodiesel and E85 fuel ethanol to make certain they meet state quality and safety standards. Field personnel also inspect filling stations and fuel terminals to ensure proper labeling and blending, and ensure fuels are not exposed to conditions that would compromise their quality.

The fuel quality program is also responsible for administering and enforcing the Missouri Renewable Fuel Standard Act. With several exceptions, the Act provides that effective January 1, 2008 all gasoline sold or offered for sale in Missouri at retail shall be fuel ethanol-blended gasoline (90% gasoline and 10% fuel ethanol). Stakeholder input was instrumental in developing rules and regulations for the Act.